



Introduction to A&M Switzerland



ALVAREZ & MARSAL
LEADERSHIP. ACTION. RESULTS.™

Our history

A&M was founded in 1983 when Tony Alvarez II and Bryan Marsal recognised the opportunity to provide radically different advice and hands-on support to organisations facing operational and financial hurdles – situations demanding action, objectivity and real results.

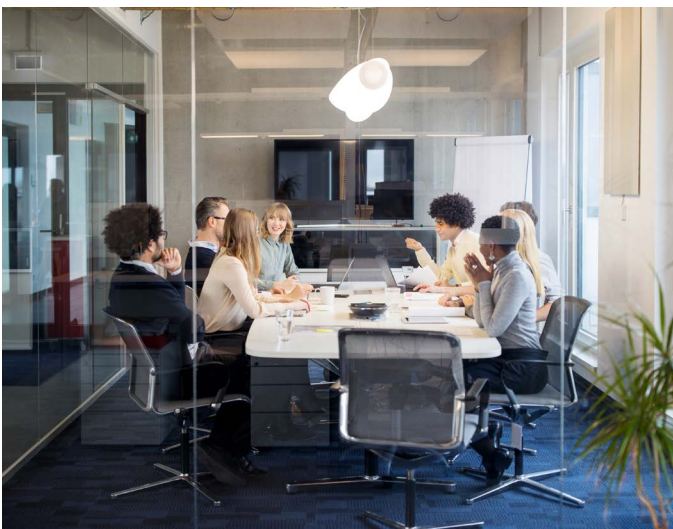
They believed then, as the firm still does now, that operational excellence is the heartbeat of growth for every company. Our hands-on operations experience paved the way for us becoming the “go-to” consulting firm for turnaround, operations and performance improvement.

Leadership. Action. Results.

A&M's leadership is about a bias towards action and the willingness to tell clients what we think is needed. Our restructuring heritage sharpens our ability to act decisively.

Clients select us for our deep expertise and ability to create and deliver practical, rather than theoretical, solutions to their unique problems in addition to our independence/objectivity.

A results-driven mission combined with a make-it-happen mindset. We move the needle forward for clients across industries and around the globe.



Our core values

While A&M continues to grow, living our core values remains constant.

These are the core truths by which we work and hire.

Integrity

Never let financial gain compromise integrity.

Quality

Always value quality people and quality work.

Objectivity

Do your homework before you form conclusions.

Personal Reward

Perform interesting work with interesting people and achieve results that matter.

Fun

Like what you do and with whom you do it.

Inclusive Diversity

Embrace diversity, foster inclusiveness and reward merit.

Our people



**We are
action-oriented
people, with an
entrepreneurial
edge.**

We are founded on relationships, data, and thoughtful, but rapid, action. Our lean, fast-paced and entrepreneurial culture celebrates independent thinkers and doers who can positively impact our clients and shape our industry.

Our professional passion drives our collective desire to excel.

Whether you're taking the first bold steps in your professional journey or standing tall at the pinnacle of your career, we're committed to helping you develop, grow and prosper.



The A&M difference

Leadership

- Focusing senior resources at every stage of the delivery process
- Being prepared to respond and act, even with imperfect information
- Engaging and partnering with your organization
- Ability to challenge management's thinking

Depth of senior resource

- Executives drawn from both industry and professional services firms
- Majority of our professionals (Director grade and above) have extensive Board-level operational experience

Managing complexity

- Proven track record in managing complex, high-profile situations
- Delivery through assured leadership and execution
- Development of strategic and corporate finance options in cooperation with management to support the business plan

Speed to execution, bias toward action

- Focus on delivering rapid results with an overarching focus on improving bottom-line results

Operational heritage

- Proven, fact-based approach
- Ability to provide seasoned interim executives for rapid implementation

Independent advice

- Free from any conflicts, our strong operational heritage provides an objective perspective that is unique among our peers



Our services

We bring operating and management expertise, combined with top-tier consulting and specialised industry experience, to meet the changing needs of companies and investors.

Our services can broadly be categorised as follows

Corporate Transformation

- Enterprise wide transformation
- Growth and revenue enhancement
- Commercial strategy
- Operations and performance improvement
- Supply chain effectiveness
- Deal value delivery
- Organisational change
- Post-merger integration and carve-out

Restructuring & Turnaround

- Crisis management
- Cash and working capital
- Restructuring and turnaround advisory
- Financial restructuring
- Stakeholder management
- Chief Restructuring Officer (CRO) and interim Management
- Distressed M&A
- Supplier at risk

Healthcare and Life Sciences

- Enterprise-wide transformation
- Growth and revenue enhancement
- Manufacturing and supply chain operations
- Deal value delivery
- Organisational change
- Post-merger integration and carve-out
- Commercial strategy
- Due diligence services
- Quality and regulatory operations
- R&D operations

Disputes and Investigations

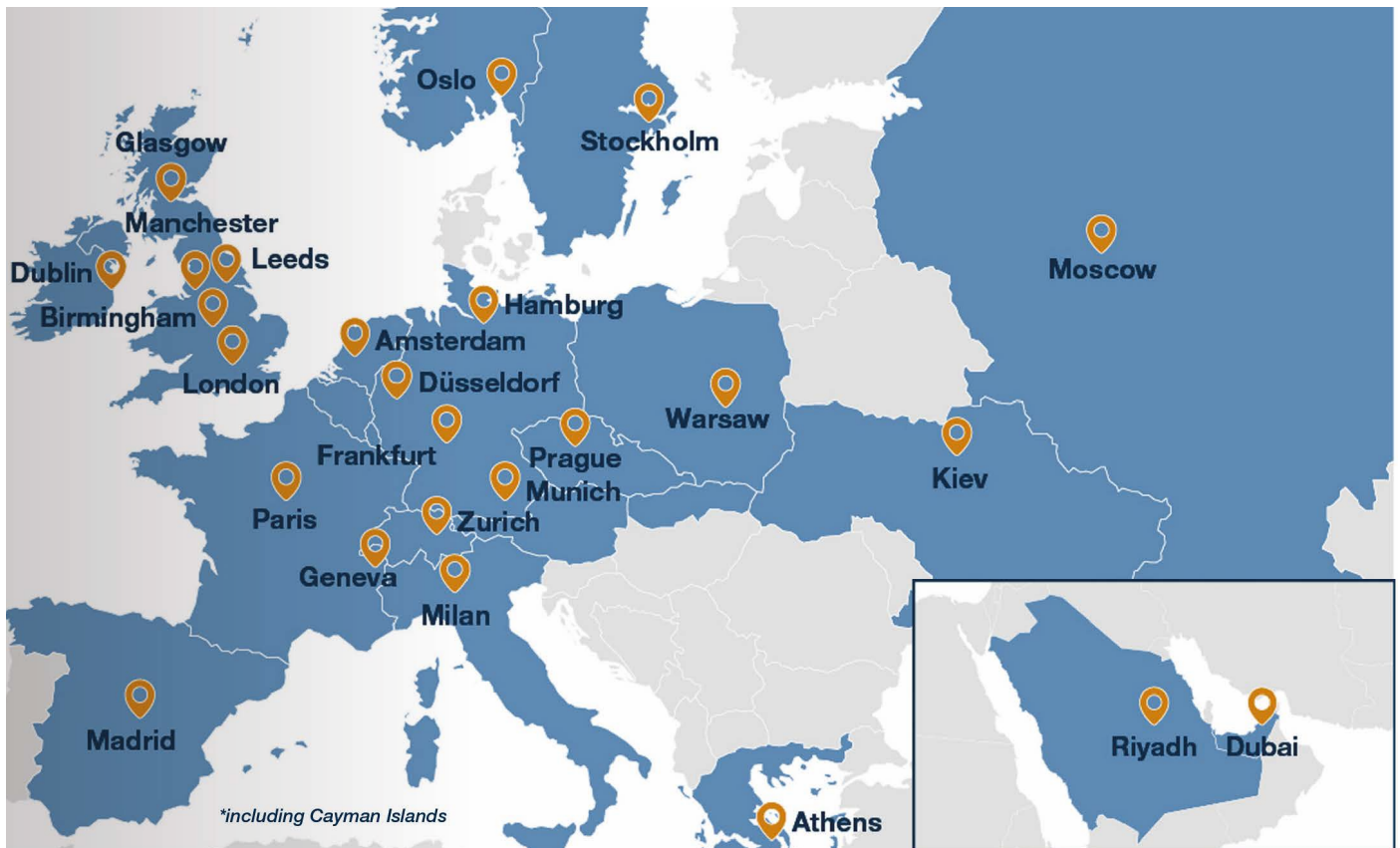
- Investigations
- International arbitration
- Regulatory and risk management
- Financial crime compliance and investigation
- Cyber risk services
- Data governance and privacy
- Data analytics and forensic technology
- Ethics and integrity advisory

Transaction Advisory Services

- Financial due diligence
- Vendor due diligence
- Vendor fact book
- Vendor assistance
- Standalone carve-out financials
- SPA advice

A&M: a global professional services firm

A&M is a global firm with 65+ offices and presence in more than 25+ countries with our EMEA footprint consisting of 25 offices in 17 countries.



Founded
1983 by co-CEOs
Tony Alvarez II
and Bryan Marsal



Global Headcount
7000+
Professionals



Senior Leadership
650+ Experienced
Managing
Directors



Scale
70+ offices
30+ countries
5 Continents



Switzerland Footprint
Geneva Zurich

EMEA Footprint
1200+ Professionals

Benelux	Poland
Cayman Islands	Russia
Czech Republic	Saudi Arabia
France	Spain
Germany	Sweden
Greece	Switzerland
Ireland	Ukraine
Italy	United Arab Emirates
Norway	United Kingdom

SWITZERLAND LEADERSHIP TEAM

PENELOPE LEPEUDRY

Managing Director
plepeudry@alvarezandmarsal.com

TELEPHONE

+41 43 210 85 10

PATRICK SCHAUB

Managing Director
pschaub@alvarezandmarsal.com

ALESSANDRO FARSACI

Managing Director
afarsaci@alvarezandmarsal.com

AMAURY BONNAIRE

Managing Director
abonnaire@alvarezandmarsal.com

SEAN PEYER

Managing Director
speyer@alvarezandmarsal.com



ABOUT ALVAREZ & MARSAL

Companies, investors and government entities around the world turn to Alvarez & Marsal (A&M) for leadership, action and results. Privately held since its founding in 1983, A&M is a leading global professional services firm that provides advisory, business performance improvement and turnaround management services. When conventional approaches are not enough to create transformation and drive change, clients seek our deep expertise and ability to deliver practical solutions to their unique problems.

With over 7,000 people across five continents, we deliver tangible results for corporates, boards, private equity firms, law firms and government agencies facing complex challenges. Our senior leaders, and their teams, leverage A&M's restructuring heritage to help companies act decisively, catapult growth and accelerate results. We are experienced operators, world-class consultants, former regulators and industry authorities with a shared commitment to telling clients what's really needed for turning change into a strategic business asset, managing risk and unlocking value at every stage of growth.

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